



Microsoft Cloud Service Provider Licensing For SLED

Consider Your Options - CSP or EA

Your software licensing needs are unique to your organization, so when it comes to purchasing Microsoft, it's important to evaluate your options. Enterprise Agreements (EA) have long been the standard and offer enterprise level savings, while Microsoft's Cloud Service Provider Agreements (CSP) offer a new approach to licensing and requirements that can benefit smaller organizations.

Benefits of Cloud Service Providers. CSP Programs can offer greater flexibility and savings. While agreements are committed to yearly, payment and licensing amounts can be updated monthly. This allows organizations to adjust according to their licensing and budgetary needs, and help avoid overpaying for extra licenses or experiencing unbudgeted audits. Our CSP experts will walk through your current agreement and help identify which is right for your organization's environment in terms of your software and services needs.

- **SLED Microsoft Experts.** With decades of experience and expertise in helping organizations with O365 and M365 projects, we have a comprehensive knowledge of Government G1, G3, G5 plans to help evaluate what you are eligible for and which level will work best for your organization.
- **License and Cost Optimization.** Our experts can help identify where you may be overpaying for licenses and services. We can perform a comprehensive, complimentary Licensing Health-Check on your environment to evaluate where you can consolidate and avoid duplicative licensing.
- **Flexible Billing.** We provide payment options that work best for you. Whether you prefer annual or monthly, we provide billing the way you need it.
- **Reliable Support.** Work with a dedicated team that understands your environment. We provide product, licensing, and complimentary escalation services support that includes 100% US based resources.





Microsoft Cloud Service Providers For SLED

Know the Difference

Cloud Solution Provider	Enterprise Agreement
Cloud Services and Licenses Only	Cloud Services and On-Premise Software
One License Minimum	500 License Minimum
Licenses can be paid monthly, or annually	Licenses must be paid upfront annually
Number of licenses can be increased every month, or annually based on commitment	Number of licenses can be increased annually
Number of licenses can be decreased every month, or annually based on commitment	Number of licenses can be decreased annually
Pricing can be adjusted monthly, or annually	Pricing can be adjusted every 3 years
1-3 year contracts	3 year contract
Direct Support through CSP	Microsoft direct support through separate purchase

Contact our Microsoft CSP experts today.

Find the plan that works for you.



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